

Introduction to Decision Theory

Conditionals in Decision Theory

Lecture 1

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Introduction: conditionals in deliberation

A decision problem

Suppose we offer you the following bet:

	<i>Heads</i>	<i>Tails</i>
<i>Accept</i>	\$5	\$5
<i>Decline</i>	\$0	\$0

What should you do, and why?

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This class is about these conditionals, and how they interact with the standard formal framework for rational decision making.

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- (1) a. Should I take my umbrella? If I take it, I’ll stay dry; but I’ll also have to carry it around all day.

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- b. If I cross the river here, I’ll get wet; but if I head further upstream, I’ll be late (Williamson, 2020).

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- b. If I cross the river here, I’ll get wet; but if I head further upstream, I’ll be late (Williamson, 2020).
- c. If I take just the opaque box, I’ll be rich; but if I take both boxes, I’ll be poor.¹

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Indicative

If *A* is true, *C* is true.

Subjunctive/counterfactual

If *A* were true, *C* would be true.

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Here, we have the **same antecedent**, but **different conditional mood**, and **different truth conditions** (intuitively).

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(This is only a first pass, but it is enough for present purposes.)

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It turns out that authors are divided here:

- Some, like Gibbard and Harper (1978), say: the conditionals of deliberation are **subjunctives**.
- Others, like Jeffrey (1983) and DeRose (2010), say: the conditionals of deliberation are **indicatives**.

This debate makes its way into **decision theory**.

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For example, Lewis (1981, p. 377) characterized the debate between *causal* and *evidential decision theorists* as a debate about which conditionals are relevant to decision-making:²

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*Some think that in (a suitable version of) Newcomb's problem, it is rational to take only one box. These one-boxers think of the situation as a choice between a million and a thousand. They [viz., evidential decision theorists] are convinced by **indicative conditionals**: if I take one box I will be a millionaire, but if I take both boxes I will not. Others, and I for one, think it rational to take both boxes. We two-boxers think that whether the million already awaits us or not, we have no choice between taking it and leaving it. We [causal decision theorists] are convinced by **counterfactual conditionals**: If I took only one box, I would be poorer by a thousand than I will be after taking both.*

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(Notice that the contrast here looks much less sharp than in Bennett's Shakespeare example.)

So: which is it? Are the conditionals of deliberation indicatives, or subjunctives?

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- This is pressing because—as we will see—different semantics lead to better and worse recommendations in concrete decision problems.
- Indeed, in Lecture 3 we will see that the standard semantics for counterfactuals leads us to deliberate as if we could **break the laws of nature**.

Additionally, it's fairly clear that, if conditionals are going to feature in deliberation, then we need to attach **probabilities** to them.

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- But famous results from Lewis (1976) show that a very general answer along these lines is **inconsistent** with standard assumptions about probability!

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For many of you, some of what we do today will be review. Stick with us.

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(Thus, we assume that states are fine-grained enough that each option-state intersection settles everything you care about, at least at the time in question.)

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EU theory then says: when you're choosing between the option-propositions, O , you should choose one that **maximizes EU**.

Example

EU-maximization looks good in many cases. For instance:

	<i>Heads</i>	<i>Tails</i>
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The EU calculations:

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So, $\text{EU}(\textit{Accept}) > \text{EU}(\textit{Decline})$, and EU theory says you should **accept**.

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Suppose you have just parked in a seedy neighborhood when a man approaches and offers to “protect” your car from harm for \$10. You recognize this as extortion and have heard that people who refuse “protection” invariably return to find their windshields smashed. Those who pay find their cars intact. You cannot park anywhere else because you are late for an important meeting. It costs \$400 to replace a windshield. Should you buy “protection”? (pp. 115–16)

The decision table

Here is the table for Joyce's decision problem:

	<i>Smashed</i>	<i>Not smashed</i>
<i>Pay</i>	−\$410	−\$10
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Exercise! What does EU theory say you should do in this situation?

(*Pssst!* Do you even need to do any calculations?)

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But that **seems wrong**. As Joyce himself describes the issue:

*[In The Extortionist] Your choice has a **direct influence** on the state of the world; refusing to pay **makes it likely** that your windshield will be smashed while paying **makes this unlikely**. The extortionist is a despicable person, but he has you over a barrel and investing a mere \$10 now saves \$400 down the line. You should pay now (and alert the police later). (p. 116, with emphasis added)*

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Thus, the issue with standard EU theory is that it doesn't take into account how states can depend upon your choices.

The result is that, sometimes, the theory gives the wrong results.

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The theory is now known as evidential decision theory (EDT).

Jeffrey's key idea was to replace unconditional probabilities in the definition of EU with **conditional probabilities**:⁴

⁴We define conditional probabilities using the *ratio formula*: $p(C \mid A) := p(A \cap C)/p(A)$, assuming $p(A) > 0$.

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The resulting theory—evidential decision theory—says: choose an option that has the highest **evidential expected utility (EEU)**.

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Thus, EDT recommends **paying**, because paying is excellent evidence that the windshield will remain intact. This, in turn, is the **right answer**.

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This formulation of EEU is sometimes **easier to use**—we will switch back and forth liberally.

(As an exercise, however, it's worth asking why we can't define u like this, in the case of EU theory.)

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Thus, EDT looks like it's an improvement on ordinary EU theory—and it is.

But there are some cases in which it, too, seems to get the **wrong results**—at least according to many authors:⁵

Newcomb. In front of you are two boxes, labeled 'A' and 'B', respectively. You can take either just box A, or both boxes. Box B is transparent and contains what you can see to be a \$1,000 bill. Box A, in contrast, is opaque, and you don't know what's inside it. The contents of box A were determined yesterday on the basis of a prediction I made about your behavior. If I predicted that you'd take only box A, then I put \$1,000,000 inside that box. However, if I predicted that you'd take both boxes, then I left the opaque box empty. Note that I'm a highly reliable predictor of your behavior. So, with that in mind: What is your choice?

⁵This is the decision problem we hinted about at the outset. It was first introduced into the literature by Nozick (1969), but attributed to the physicist William Newcomb.

Here is the corresponding decision table:

	<i>Million</i>	<i>No million</i>
<i>One box</i>	\$1,000,000	\$0
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So:

$$\text{EEU}(\text{One box}) \approx (1)(1,000,000) + (0)(0) = 1,000,000$$

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(*Pssst!* Note that Lewis is talking here about indicative conditionals; but Jeffrey's theory uses *conditional probabilities*. Thus, Lewis seems to have in mind the thesis that $p(S \mid O) = p(O \rightarrow S)$, where $O \rightarrow S$ is the *indicative conditional*. More on this relationship in Lecture 4.)

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Many philosophers have argued, however—including Lewis, and me—that EDT gets things wrong here. One-boxing is **not the rational choice**.

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Diagnosis: EDT tracks **evidential dependence**; but rational decision-making should track **causal dependence**.

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This theory appeals, not to conditional probabilities (as in EDT), but to probabilities of counterfactual conditionals.

Let $O \Box \rightarrow S$ symbolize the proposition expressed by: 'If I were to choose O , then state S would obtain'.

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In a slogan, CDT thus says: choose the option that you expect **would** have the best outcome, **were** you to choose it.

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That said, we'll be spending a lot more time on the relationship between counterfactuals and causal notions tomorrow.

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So: $p(\text{One box} \Box \rightarrow \text{Million}) = p(\text{Million})$. Likewise
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So, CDT calculates CEU in this case, just like **ordinary EU theory**. (*Pssst!* Here again, do we even need to do a calculation?)

Suppositional decision theories

CDT and EDT are different theories. But today, we want to close by showing that they have a common core—and by relating this fact to our study of *conditionals*.

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In contrast, CDT says: choose the option that you expect **would** provide the best outcome, **if it were** to be chosen.

The general recipe

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Recall that EDT says: choose the option that you expect will have the best outcome, **conditional on it being chosen**.

In contrast, CDT says: choose the option that you expect **would** provide the best outcome, **if it were** to be chosen.

In a sense, then, both theories say that you should evaluate options, by weighing how good their outcomes would be **under the supposition that the options are chosen**.

We can make this idea precise by introducing the notation of a **supposition function**:⁷

$$s : \Delta(\mathcal{P}(\mathcal{W})) \times \mathcal{P}(\mathcal{W}) \rightarrow \Delta(\mathcal{P}(\mathcal{W})),$$

where $\Delta(\mathcal{P}(\mathcal{W}))$ is the set of all probability functions defined over $\mathcal{P}(\mathcal{W})$.

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Thus, given a probability function p and proposition X , s returns a new probability function—intuitively, your probability function **under the supposition of X** , $s(p, X)$.

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We make only two assumptions about this function:

- For all propositions A , $s(p, A)(A) = 1$.

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It’s widely agreed that indicative supposition corresponds to **conditionalization** (Joyce, 1999; Bradley, 2017):

Conditionalization

$$s(p, A)(C) = p(C \mid A) = \frac{p(A \cap C)}{p(A)} \quad \text{if } p(A) > 0$$

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More generally: Suppose A were true. Then, would C also be true?

It's widely agreed that subjunctive supposition corresponds to something that Lewis (1976) calls **imaging**. Given some semantic assumptions about counterfactuals, however—assumptions which we'll discuss tomorrow—this is equivalent to the following:

Imaging

$$s(p, A)(C) = p^A(C) = p(A \Box \rightarrow C)$$

The general decision rule

Given the notion of a supposition function, we can define an abstract, schematic form of expected utility:

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These seem to be saying the same thing. Thus, the debate about which suppositional decision theory is right can arguably be framed as a debate about the correct **conditionals of deliberation**...

Every supposition has a conditional representation

Representation result

For every supposition function s , we can define a family of (possibly credence-dependent) conditional operators $\{\Rightarrow_{s,p}\}_p$ by:

$$p(A \Rightarrow_{s,p} C) := s(p, A)(C),$$

whenever $s(p, A)$ is defined.

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The choice of s is therefore the choice of a conditional of deliberation.

Summing up

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Tomorrow, we'll start thinking more about the precise semantics (etc.) for the conditionals of deliberation, which feature in theories like CDT.

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